

January 8, 2022

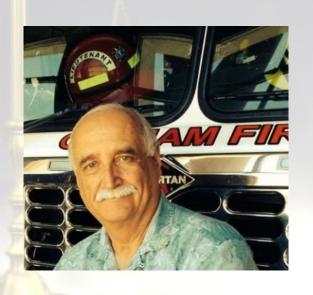


Welcome!



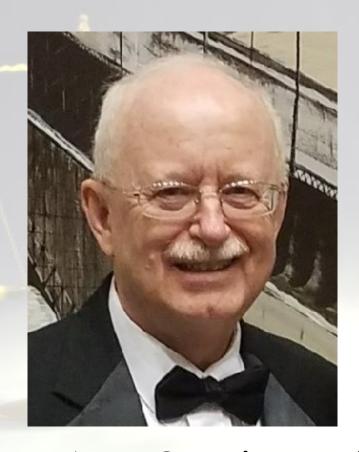
Commissioner and Chair of the Vashon Island Fire & Rescue in Washington State

NAEFO President Candy McCullough



Served for 25 years as Fire Commissioner for Graham Fire & Rescue in Washington & past President of Washington Fire Commissioners Association

NAEFO Vice President Bob Skaggs



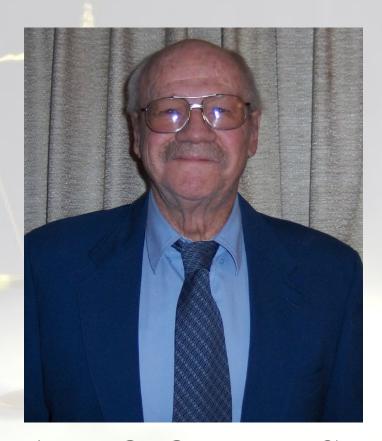
NAEFO Missouri State Director Ken Schmalbeck

Director of the Black Jack Fire Protection District (North St. Louis County); founding President of Missouri Association of Fire Protection Districts



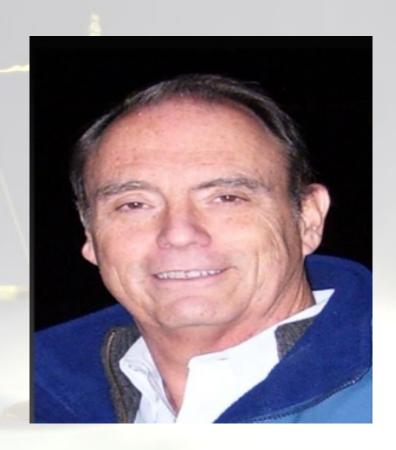
NAEFO Montana
State Director Bruce
Suenram

Hamilton Rural Fire District Board Chair; former MT State Fire Marshal; Missoula Rural Fire District Chief; Kelseyville (CA) Fire Protection District Chief; Int'l Assoc of Wildland Fire Past President



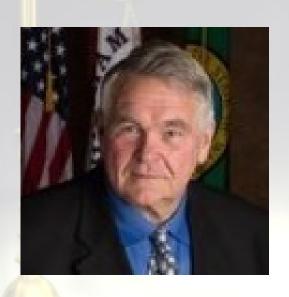
NAEFO Oregon State
Director David
Burnett

At Large member on Chiloquin Fire & Recue Board of Directors & Director on Oregon Fire District Directors Association Board of Directors



NAEFO Texas State Director Cliff Avery

Texas State Association of Fire & Emergency Districts (SAFE-D) Executive Director; Principle of GCP Association Services, LLC (association management services provider)



NAEFO Washington State Director Gerry W. Gustafson

Commissioner & Chair of Graham Fire & Rescue; Washington Fire Commissioners Association Past President



NAEFO Director-At-Large Orlanda Smith Director of Black Jack Fire Protection District; Executive Board North St. Louis County Labor Legislative Club; St. Louis Labor Council Delegate; Coalition of Black Trade Unionists member



NAEFO Executive Director Monte Olsen

Past President & Honorary Life Member of Missouri Association of Fire Protection Districts. Former NAEFO Vice President.



Vashon Island, Washington State

NAEFO Administrative Assistant Jeanne Ernst



NAEFO Members

Introduce Yourself & Colleagues

Tell us about your organization

2021 Annual Membership Agenda





2021 Annual Membership Meeting Agenda January 8, 2022

12:30pm Eastern; 11:30am Central; 10:30am Mountain; 9:30am Pacific

o Bruce Suenram, Montana State

Cliff Avery, Texas State Director

Orlanda Smith Individual Director

b. Membership Status

Gerry Gustafson, Washington State

Director

Director

- 1. Establishment of Quorum
- 2. Call to Order
- 3. Recognition of NAEFO Directors and Officers Present
- Candy McCullough, President
- Robert Skaggs, Vice President and
- Past President

 David Burnett, Secretary and
- Oregon State Director
- Ken Schmalbeck, Treasurer and
- Missouri State Director At-Large
- 4. Recognition of Administration Staff and Guests Present
- Monte Olsen, Executive Director
 Jeanne Ernst, Administrative Assistant
- 5. Approval of Minutes from the Membership Meeting on September 19th, 2020
- 6. Financial Report, Jeanne Ernst, Administrative Secretary
- a. 2021 Financial Report
- 7. President's Report, Candy McCullough
 - a New State Association Members
 - i. State Association of Fire and Emergency Districts (SAFE-D)
 - ii. Illinois Association of Fire Protection Districts
 - b. Resignation
 - i. Bill Eckroth, Communications Committee Chair
 - c. Appointment
 - i. Cliff Avery, Communications Committee Chair
 - d. Ongoing Partnerships
 - Columbia Southern University (10% tuition discounts for NAEFO members, spouses, and children)

NAEFO 2021 Annual Membership Meeting Agenda

January 8, 2022

- ii. Public Consulting Group (EMS consulting and webinar provider)
- Streamline (web hosting and portals for team collaboration and community engagement)
- 8. Executive Director's Report, Monte Olsen
 - a. Progress against the 2019-2022 Strategic Plan
 - b. Reviews of Administrative Policies
- 9. Standing Committee Reports
 - a. Bylaws, Chair Ken Schmalbeck
 - The Board of Directors recommends approval of amending Section 1 of Article II of the Bylaws by striking the words "four (4)" and adding new subsection e (red underlined struck out text proposed to be removed):

Section 1. Membership. There are feur (4) classes of members and membership will be granted upon approval by the Board of Directors and receipt of any payment by the Corporation of membership dues.

- (e) Honorary Membership. Any individual who renders distinguished service to emergency services of the United States of America or to the Corporation may be designated by the Board of Directors as an Honorary Member without payment of dues. The Honorary Member shall be entitled to such privileges, except holding of elective office or voting, as the Board of Directors may determine.
- b. Communication, Chair Cliff Avery
 - Facebook presence (please check in on Facebook for this event and like the NAFFO page)
- c. Conference and Education, Conference Chair Candy McCullough with support from
 - i. Webinars (see new NAEFO webinar web page: www.naefo.org/webinars)
 - A National Perspective with Congressional Fire Service Institute
 Executive Director Bill Webb
 - ii. Las Vegas, Nevada Conference Dates September 19th 20th, 2022
- d. Legislative, Chair David Burnett
 - i. American Rescue Plan Act of 2021
 - ii. Current Federal Legislation
- e. Membership, Chair Monte Olsen
- f. Sponsorships, Chair Candy McCullough
- 10. Unfinished Business
- None known
- 11. New Business
 - a. Amendments of Bylaws
- 12. Orders of the Day

NAEFO 2021 Annual Membership Meeting Agenda

January 8, 2022

- a. Election of Directors At-Large to the NAEFO Board of Directors for one-year term
 - i. Orlanda Smith is the incumbent
 - ii. Monte Olsen
- b. Election of Officers
 - i. President-Candy McCullough is the incumbent
 - ii. Vice President-Robert (Bob) Skaggs is the incumbent
 - iii. Secretary-Dave Burnett is the nominee
 - iv. Treasurer-Ken Schmalbeck is the nominee
- Announcement
 - Spring NAEFO Board of Directors meeting: February 8, 2022 at Noon Eastern; 11 am Central; 10 am Mountain; 9:00 am Pacific
- I. Review of Action Items, Jeanne Ernst, Administrative Assistant
- 5. Installation of Director and Officers
- 3. Adjournment



Approval of Minutes

September 19,2020



Draft Annual Membership Meeting Minutes September 19, 2020

12:30pm Eastern; 11:30am Central; 10:30am Mountain; 9:30am Pacific

- 1. The meeting was called to order on time; however, there two different video conference sessions, so the meeting was delayed until everyone was participating on the same session and the required quorum of 10% of the membership in attendance could be established.
- 2. The following NAEFO Directors and Officers were recognized as participating:
 - Candy McCullough, President
 - Bill Eckroth Vice President
 - Ken Schmalbeck, Missouri State
- o Bruce Suenram, Montana State
- Cliff Avery, Texas State Director
- o David Burnett, Oregon State Director
- Gerry Gustafson, Washington State Director Orlanda Smith, Individual Director
- At-Large
- Bob Skaggs, Immediate Past President
- 3. The following NAEFO Administrative Staff were recognized as participating:
 - Monte Olsen, Executive Director
- Jeanne Ernst, Administrative Assistant
- 4. The minutes from the September 16th, 2019 Membership Meeting were approved as
- 5. Jeanne Ernst, Administrative Assistant provided the 2020 year-to-date financial report with \$6,600 in gross income, \$2,241.90 in expenditures, cash on hand of \$10,310, \$1,250 in accounts receivable, and \$3,600 in accounts payable.
- 6. President Candy McCullough reported on the resignation of Barry Orth as Secretary/Treasurer and Legislative Committee Chair. Candy also reporting on her participation on the 2020 SAFER Grant Review Panel as well as partnerships with Columbia Southern University, the Public Consulting Group, and Streamline.
- 7. Executive Director Monte Olsen reported on progress against NAEFO's 2019-2022 Strategic Plan and the Board of Directors reviews of NAEFO Policies
- 8. Standing Committee Reports
 - a. Bylaws Committee Chair Ken Schmalbeck reviewed the proposed Bylaws amendments (red underlined text proposed to be added and red underlined struck out text proposed to be removed):
 - i. Paragraph (a) of Section 2 of Article IV, which states, "The total number of State Directors may not exceed twice the number of State Members."

Draft NAEFO Annual Membership Meeting Agenda

September 19, 2020

(NAEFO currently has 4 State Members, which would limit the size of the NAEFO Board of Directors to 8) versus Section 11 of Article IV (which says the size of the NAEFO Board of Directors right now would be 9);

- ii. Section 11 of Article IV, which states, "The Immediate Past President and Officers shall be an ex-officio, voting members of the Board of Directors.";
- iii. Section 1 of Article II, which states, "There are four (4) classes of members and membership will be granted upon approval by the Board of Directors and receipt of any required payment by the Corporation of membership dues."
- Communication Committee Chair Bill Eckroth reported on NAEFO's Facebook presence and asked everyone to please check in on Facebook for this event and like the NAEFO page).
- c. Conference and Education Committees Chair Candy McCullough reporting on the initiation of webinars in lieu of the 2020 conference and asked everyone to visit NAEFO's new webinar web page: www.naefo.org/webinars. Candy also reported that the 2021 Conference is scheduled to be held in Las Vegas, Nevada on
- d. As the Legislative Committee Chair is vacant, Executive Director Monte Olsen gave an updated on the Special Districts Provide Essential Services Act (S. 4308/H.R. 7073) and the Don't Break Up the T-Band Act (S. 2748/H.R. 6800)
- e. As the Membership Committee Chair is vacant, Executive Director Monte Olsen reported that the Montana Fire Trustee Association had joined NAEFO and that the State Association of Fire and Emergency Districts (SAFÉ-D) indicated that it would be joining NAEFO.
- As the Sponsorships Committee Chair is vacant, President Chair Candy McCullough reported that NAEFO has two Platinum Sponsors: Public Consulting Group and the Local Government Law Group and one Silver Sponsor: the Washington Fire Commissioners Association
- 9. Unfinished Business
 - a. None known

10. New Business

- a. A motion was made to support the Don't Break Up the T-Band Act. Said motion
- b. On behalf of the Board of Directors, Bylaws Committee Chair Ken Schmalbeck moved to recommend waiving the 14-day notice to amend Bylaws. Said motion
- c. On behalf of the Board of Directors, Bylaws Committee Chair Ken Schmalbeck moved to recommend approval of the following proposed Bylaws amendments (red underlined text proposed to be added and red underlined struck out text proposed to
 - Paragraph (a) of Section 2 of Article IV, which states, "The total number of State Directors may not exceed twice the number of State Members." (NAEFO currently has 4 State Members, which would limit the size of the

Draft NAEFO Annual Membership Meeting Agenda

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- iii. Section 1 of Article II. which states. "There are four (4) classes of members and membership will be granted upon approval by the Board of Directors and receipt of any required payment by the Corporation of membership dues."

Said motion to amend the Bylaws passed.

11. Orders of the Day

- a. The Board of Directors nominated incumbent Orlanda Smith Election as the Director At-Large to the NAEFO Board of Directors for a one-year term and there were no nominations from the floor for the At-Large Director. Orlanda was elected.
- b. The Board of Directors nominated the following for the listed office:
 - i. Incumbent Candy McCullough for President;
 - ii. Incumbent Bill Eckroth for Vice President;
 - iii. Dave Burnett for Secretary; and
 - iv. Ken Schmalbeck for Treasurer.

There were no nominations from the floor for any of the offices and all nominees were elected for a term of one year.

- c. The motion was made to approve a Commercial Deposit Accounts and Related Services resolution to update check signing authorization for the officers and administrative staff. Said motion was passed.
- 12. It was announced that the Winter NAEFO Board of Directors meeting will be held on December 12, 2020 at Noon Eastern; 11 am Central; 10 am Mountain; 9:00 am Pacific.
- 13. The Director At-Large and Officers took their oaths of office.
- 14. The meeting was adjourned at 10:57 am Pacific.



2021 Financial Report

Dec 31, 2021	
Cash on Hand	7,342
Accounts Receivable	0
Accounts Payable	1,690

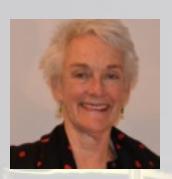
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Total Revenue	10,390
Total Expenses	9,980
Excess Revenues	410

Jan - Dec 21



2021 Financial Report

	Jan - Dec 21
Revenue	
Conference	3,675.00
Membership Dues	
Retired / Former Member dues	250.00
State Membership Dues	3,500.00
Membership Dues - Other	2,400.00
Total Membership Dues	6,150.00
Uncategorized	384.10
Webinars	180.80
Total Revenue	10,389.90



2021 Financial Report

Expense Business Expenses	
Articles of Incorporation-LGLG	1,550.00
Total Business Expenses	1,550.00
Clerical support	3,600.00
Operations	
Advertising / Promotion	2,487.58
Website payment charge	34.06
Copies / Printing	346.28
Online Tax Prep assistance	10.98
Postage & PO Box	134.00
Software	217.39
Supplies	49.94
Telephone, Telecommunications	83.32
Web Expenses	1,041.71
Total Operations	4,405.26
Other Expenses	424.80
Total Expense	9,980.06

NAEFO



- Resignation
 - Bill Eckroth, Communications Committee Chair



- Appointment
 - Cliff Avery, Communications
 Committee Chair







- Partnerships
 - Columbia Southern University
 - ✓ 10% tuition discount for NAEFO members, spouses & children





- Partnerships
 - Streamline
 - Discounted monthly price for NAEFO members & members of NAEFO state association members for:
 - ✓ Web site hosting
 - ✓ Team collaboration portal
 - ✓ Community engagement portal





- Partnerships
 - Public Consulting Group (PCG)
 - Partners with EMS & ambulance providers to meet CMS requirements by providing:
 - ✓ Training
 - ✓ Data collection tools
 - ✓ Completion of Medicare Cost Survey
 - ✓ On-going audit support





2019-2022 Strategic Plan

National Association of Emergency and Elected Officials

2019-2022 Strategic Plan





NAEFC



Progress against Strategic Plan

Objective 1-A: Conduct current and former member research to analyze current needs and reasons members have left the association.

VPerformance Indicators:

- Understanding of the issues current members need help with
- Further definition of current member expectations of membership benefits
- · Formal or informal commitment of former members to re-evaluate membership

Objective 1-B: Target recruiting of new members in strategic locations to demonstrate a national presence and attract others.

Critical Task:

Research the unknown states from the NAEFO membership map to define whether a
district or state association structure



Progress against Strategic Plan

Objective 2-A: Meet national presence requirement by increasing members geographically.

Performance Indicators:

- Targeted states are contacted
- Three of the eight target states have been brought into the association by the end of 2021

Objective 2-C: Demonstrate to CFSI that an organizational structure is in place.

Critical Tasks:

- Distribute strategic plan to current members and target members
- Update website to reflect current organizational events
- Document history including wins and recent accomplishments
- Prioritize a list of major legislative, regulation and political issues
- Find a rallying issue and communicate the message





Progress against Strategic Plan

Objective 3-B: Find partnerships to recognize and promote NAEFO.

Critical Tasks:

- Create the value proposition how is NAEFO uniquely qualified to deliver services to members
- Identify acceptable partners that can help further the value proposition without direct competition
- Request partners to recognize and promote NAEFO via website links, and speaking engagements

Performance Indicators:

- Two potential partners will be identified
- Partners will be contacted
- Joint marketing opportunities will be found



The policies of the National Association of Emergency and Officials (NAEFO) are the principles, rules, and guidelines adopted to fulfill its long-term goals as well as influence and determine major decisions and activities taken by NAEFO's membership and officials.

Policy 1 - Governance of Policies

Policy 2 - Procedure for Amending Bylaws (click here to find out my bloom laws)

Policy 3 - Partnerships and Agreements

Policy 4 - Credentials

Policy 5 - Committee Chairs and Committees (click here) to meet the Committee Chairs

Policy 6 - Protection of ord

Policy 7 - Check Approval and Signing

Policy 8 - Event Cancellation

Policy 9 - Sponsorship Guidelines (click here to see the NAEFO Sponsors!)

Policy 10 - Membership Dues (click here to join NAEFO!)





Bylaws Committee Report Chair Ken Schmalbeck

Proposed Bylaws amendment

- Section 1 of Article II, which states, "There are four (4) classes of members..." & adding new subsection:
 - (e) Honorary Membership. Any individual who renders distinguished service to emergency services of the United States of America or to the Corporation may be designated by the Board of Directors as an Honorary Member without payment of dues. The Honorary Member shall be entitled to such privileges, except holding of elective office or voting, as the Board of Directors may determine. NAEFO

New Business

Board recommends Bylaws amendment as presented

All in favor of amending Bylaws as presented

Section 1 of Article II, which states, "There are four (4) classes of members..." & adding new subsection:

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Communication Committee Chair Cliff Avery

- Streamline Engage collaboration portal
 - ✓ Allows quicker & more frequent engagement of members & others
- Facebook Group
 - Like & follow NAEFO (ask your friends too!)
 - ✓ Watch for meeting & webinar events (share with your friends too!)
 - ✓ Promotion of Sponsors & Partners

Conference & Education Committees Chair Candy McCullough

- Webinars (www.naefo.org/webinars)
 - ✓ 10/17/20: State of Science on Health & Safety of Women Emergency Responders
 - ✓ 11/14/20: EMS Transformation Payment for Non-Transport of Patients
 - ✓ 2/13/21: Post 2020 Election Perspective
 - ✓ 1/30/21: Financial Mismanagement: The Other Smoldering Fire

Conference & Education Committees Chair Candy McCallough

- Chair Candy McCullough
- Webinars (continued)
 - ✓ 5/8 & 22/21: American Rescue Plan Act
 - ✓ 11/13/21: Save Time & Money with Cooperative Purchasing
 - ✓ 12/11/21: Utilizing Your District's Website for Citizen Interaction
 - ✓ 2/12/22: A National Perspective

Conference & Education Committees

Chair Candy McCullough

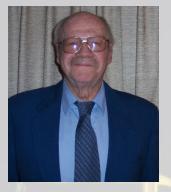




✓ Annual Membership Meeting

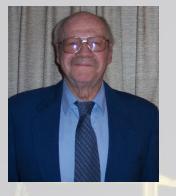






Legislative Committee Chair Dave Burnett

- American Rescue Plan Act passed!!!
 - ✓ Finally defines "special districts" in federal law (helpful with future legislation)
 - ✓ Allows transfer of COVID-19 funds to special districts
 - ✓ Funding for Assistance to Firefighters & Staffing for Adequate Fire & Emergency Response (SAFER) grant programs



Legislative Committee Chair Dave Burnett

- CO Poisoning Prevention Act
- Public Housing Fire Safety Act
- High-Rise Fire Sprinkler Incentive Act
- Infrastructure Investment & Jobs Act
- Helping Responders Overcome Act
- Protecting Access to Ambulance Act
- Protecting America's 1st Responders Act



Legislative Committee Chair Dave Burnett

- CO Poisoning Prevention Act
- Public Housing Fire Safety Act
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- Helping Responders Overcome Act
- Protecting Access to Ambulance Act
- Protecting America's 1st Responders Act

NAEFO

Nicholas and Zachary Burt Memorial Carbon Monoxide (CO) Poisoning Prevention Act

Establishes federal grant program to assist states carrying out carbon monoxide detector installation & education

Public Housing Fire Safety Act

Creates grant program for public housing agencies to install automatic sprinkler systems <u>High-Rise Fire Sprinkler Incentive Act</u>

Amends tax code to incentivize building owners to retrofit high-rise residential buildings with fire sprinkler systems

<u>Infrastructure Investment and Jobs Act</u>

Provides funding for broad range of infrastructure projects, including provisions that directly benefit emergency services like Assistance for Local

Emergency Responders Training (ALERT) grant program

Helping Emergency Responders Overcome Act

Provides funding for peer-counseling programs and develops best practices to recognize, prevent, and treat mental health issues

<u>Protecting Access to Ground Ambulance Medical Services Act</u>

Extends vital 20-year program that provides 2%, 3% or 22.6% additional payments to certain zip codes

Protecting America's First Responders Act

Expands and improves Public Safety Officers' Benefit (PSOB) program

Membership Committee Chair Monte Olsen





Supporting better governance by fire protection district officials through education, resources, communication and legislation



Sponsorship Committee Chair Candy McCullough

LOCAL GOVERNMENT LAW GROUP

A member of Speer Hoyt LLC

Unfinished Business

None known

Orders of the Day: Elections

Directors At-Large: Orlanda Smith incumbent

Monte Olsen nominee

President: Candy McCullough incumbent

Vice President: Bob Skaggs incumbent

Secretary: David Burnett incumbent

Treasurer: Ken Schmalbeck incumbent



Next Board of Directors Meeting

- Saturday, February 8, 2022
- Anyone is welcome to attend
- Zoom videoconference (email Jeanne@naefo.org for link)
- Event is on Facebook (click "Going" or "Interested")
- Agendas (& minutes) are at <u>www.naefo.org/calendar</u> & click on meeting date

Review Action Items & Adjournment



What action items were assigned during meeting & to whom?

NAEFO Administrative Assistant Jeanne Ernst

Director & Officer Installation

Directors At-Large
President
Vice President
Secretary
Treasurer



Director & Officer Installation

I,

do solemnly swear that I will support the National Association of Emergency and Fire Officials, the provisions of its Bylaws; and further, I swear that I will faithfully demean myself in the office of



Adjournment & Closing Remarks



Serving since 2016...

NAEFO President Candy McCullough